

DealStats

Robust platform with private & public company comparables research.

\$1,239/USD
1-year

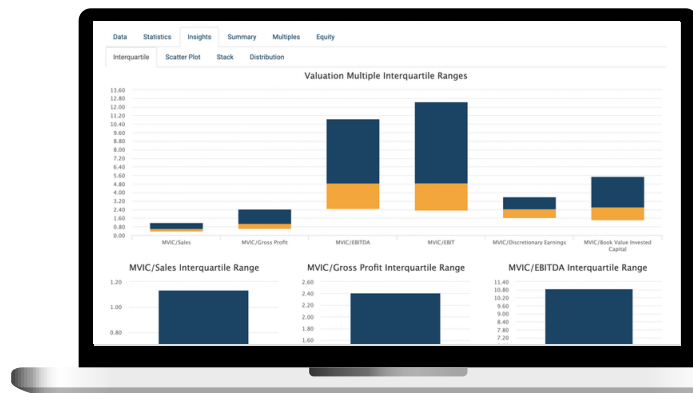
\$435/USD
day pass

Complete Financials on Acquired Companies

Welcome to the new generation of private and public company transaction comparables for valuation and M&A professionals. **DealStats** is a state-of-the-art platform, updated daily, that boasts the most complete financials on acquired companies in both the private and public sectors. Sourced primarily from BVR's contributor network, a network of business brokers and M&A advisors that contribute details on closed business sales, these private transactions are not available anywhere else!

Benefits of DealStats

- **NEW! Industry Statistics** -- Preview benchmark multiples of Sales, EBITDA, and SDE for sectors and industries.
- **Up your presentation game** -- Present your data visually with interquartile ranges, scatter plots, distribution graphs, and more
- **Defend your business value conclusions with real-world deals** -- Get detailed statistics and comprehensive summary reports that include financial ratios, valuation multiples, and profitability margin, plus unique data on deal structures
- **Deal Alert** -- Allows you to receive notifications when new transactions are added to DealStats based on your criteria!
- **Search Summary** -- Quickly view the search criteria you've used, see the counts that resulted from your selections, and remove or adjust any criteria.



Year introduced at BVR:

1997

Number of Records:

45,000+

Industries Covered:

890+ 4-digit SIC codes

960+ 6-digit NAICS codes

Information Sources:

M&A Advisors
Business Brokers
SEC Filings

Sample Transaction Report



DealStats Transaction Report

Prepared: 10/07/2019 08:16AM (PDT)

Target Details					Source Data						
Transaction ID	45393-1	Name		Target Type	Private	Contributor Company	Touchstone Advisors, LLC				
Business Description					Trucking, Warehouse, Freight Brokerage			Contributor Name	Rich, Jeff		
Location		Hartford, CT, United States		Target Region		New England			Contact Broker		
Age	30	Structure		LLC		Employee Count		22			
SIC			NAICS								
4214 - Local Trucking with Storage			484110 - General Freight Trucking, Local								
Transaction Data											
Sale Initiation		02/15/2018		Sale Date		05/24/2019		Days To Sell		463	
Percentage Acquired		100.0%		Asking Price			Transaction Type			Stock	
MVIC Price		\$4,800,000		Debt Assumed			Amount Down				
Income				Balance Sheet			Purchase Price Allocation				
Income Statement Type		Latest Full Year Income		Date			Date			05/24/2019	
Tax Return/P&L		Yes									
Restated Income		Date									
No		12/31/2018									
Net Sales		\$13,264,000		Cash and Equivalents			\$0		Cash and Equivalents		\$0
COGS											
Gross Profit											
Rent											
Owner's Compensation											
Other Operating Expense											
Depreciation and Amortization											
Total Operating Expense											
Operating Profit											
Interest Expense											
Interest Income											
Other Expenses											
Other Income											
Earnings Before Taxes											
Valuation Multiples				Profitability Ratios			SDE and EBITDA Profitability Ratios				
MVIC/Sales		0.36x		Net Profit Margin			9.5%		SDE Margin FY+1		
MVIC/Gross Profit		1.25x		Operating Profit Margin			9.8%		SDE Margin		
MVIC/EBITDA		3.6x		Gross Profit Margin			28.9%		SDE Margin FY-1		
MVIC/EBIT		3.7x		Return on Assets			92.8%		SDE Margin FY-2		
MVIC/Discretionary Earnings		3.1x		Return on Equity			331.1%		EBITDA Margin FY+1		
MVIC/Book Value Invested Capital		4.1x							EBITDA Margin		
									EBITDA Margin FY-1		
									EBITDA Margin FY-2		
									EBITDA Margin FY-3		
									EBITDA Margin FY-4		
Leverage Ratios				Liquidity Ratios			Activity Ratios				
Fixed Charge Coverage		30.95		Current Ratio			7.57		Total Asset Turnover		
Long-Term Liabilities to Assets		59.04%		Quick Ratio			7.57		Fixed Asset Turnover		
Long-Term Liabilities to Equity		210.53%							Inventory Turnover		
Future and Historical Annual Growth Rates				Compound Annual Growth Rates			Real Estate Performance				
Sales Growth FY+1		2.9%		Net Sales 2Y CAGR			10.2%		EBITDAR		
Sales Growth		16.9%		Net Sales 3Y CAGR					Rent/EBITDAR		
Sales Growth FY-1		3.8%		Net Sales 4Y CAGR					Rent/Sales		
Sales Growth FY-2									Sales Per Square Foot		
Sales Growth FY-3											