

# Deal & Market Data Database Summary

## Guideline Transaction Databases

Database	Type of Company	Number of Deals	Number of 4-digit SIC Codes	Number of 6-digit NAICS Codes	Median Revenue	Median Selling Price	1-year subscription
Pratt's Stats	Private	26,714	831	912	\$760,487	\$375,000	\$895
BIZCOMPS	Private	13,168	422	501	\$449,000	\$182,000	\$539
Public Stats	Public	3,814	489	529	\$102 million	\$206 million	\$389 (w/Pratt's Stats sub)
Mergerstat/BVR Control Premium Study	Public	10,780	780	822	\$108 million	\$132 million	\$675

## Discount & Premium Databases

Database	Type of Company	Number of Deals	Number of 4-digit SIC Codes	Number of 6-digit NAICS Codes	Median Revenue	Median Selling Price	1-year subscription
Mergerstat/BVR Control Premium Study	Public	11,059	785	827	\$110 million	\$134 million	\$675
Stout Restricted Stock Study (formerly FMV Restricted Stock Study)	Public	783	176	172	\$15.0 million	Not applicable	\$729
Valuation Advisors Lack of Marketability Discount Study	IPO	13,244	349	544	\$33.1 million	Not applicable	\$689

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