## **Deal & Market Data Details**

Guideline Company Databases (Private & Public - Sorted by Sale Price)

	Deal	Stats	BIZCOMPS	Mergerstat/BVR Control Premium Study	Valuation Benchmarking Platform
Sold Company Type	Private	Public	Private	Public	Public (going private)
Data Fields per Transaction	199	199	21	57	101
Birth Year of Database	1996	1996	1990	1998	2019
Earliest Transaction Year	1990	1995	2000	1998	2006
Sale Price					
\$250,000 and Under	16,087	0	9,200	0	16
\$250,001 - \$500,000	5,568	0	3,237	0	9
\$500,001 - \$1 million	3,709	4	1,783	2	3
\$1,000,001 - \$2 million	2,270	10	769	156	14
\$2,000,001 - \$5 million	2,147	80	379	470	32
\$5,000,001 - \$10 million	1,425	114	69	677	37
\$10,000,001 - \$20 million	1,436	246	16	1,112	62
\$20,000,001 - \$50 million	1,683	577	3	2,237	133
\$50,000,001 - \$100 million	1,036	599	0	1,997	171
\$100,000,001- \$500 million	1,273	1,490	0	4,137	593
Over \$500,000,001	566	1,786	0	3,932	1,516
Tota	l 37,200	4,906	15,456	14,720	2,671

Last Update: October 28,, 2021

BIZCOMPS Sale Price = Actual Sale Price plus transferred inventory

DealStats Sale Price = Total Consideration Paid plus Interest-Bearing Liabilities Assumed = MVIC = Market Value of Invested Capital Mergerstat/BVR Control Premium Study Sale Price = The aggregate purchase price given to shareholders of the target company's common stock by the acquiring company. This may not represent 100% of the company value.

Sources: BIZCOMPS (Las Vegas: BIZCOMPS) DealStats (Portland, OR: Business Valuation Resources, LLC) Mergerstat/BVR Control Premium Study (Santa Monica: FactSet Mergerstat LLC)

## **Deal & Market Data Details**

Discounts & Premium Databases (Sorted by Revenue)

	The Stout Restricted Stock Study (formerly FMV Restricted Stock Study)	Mergerstat/BVR Control Premium Study	Valuation Advisors Lack of Marketability Discount Study
Type of Data	Lack of Marketability Discount	Control Premium and Minority Discount	Lack of Marketability Discount
Data Fields per Transaction	60	57	18
Birth Year of Database	2001	1998	2002
Earliest Transaction Year	1980	1998	1985
Revenue			
\$0 - \$10 million	319	1,551	5,659
\$10,000,001 - \$20 million	91	1,162	1,541
\$20,000,001 - \$50 million	132	2,233	2,715
\$50,000,001 - \$100 million	81	2,065	2,364
\$100,000,001 - \$500 million	101	4,350	3,887
Over \$500,000,001	27	3,297	1,616
	Total 751	14,658	17,782

Last Update: October 28, 2021

Sources:

Mergerstat/BVR Control Premium Study (Santa Monica: FactSet Mergerstat LLC) Stout Restricted Stock Study (formerly FMV Restricted Stock Study) Valuation Advisors Lack of Marketability Discount Study (Buffalo: Valuation Advisors, LLC)