

Deal & Market Data Details

Guideline Company Databases (Private & Public - Sorted by Sale Price)

	Pratt's Stats	Public Stats	BIZCOMPS	Mergerstat/BVR Control Premium Study
Sold Company Type	Private	Public	Private	Public
Data Fields per Transaction	149	64	21	57
Birth Year of Database	1996	2000	1990	1998
Earliest Transaction Year	1990	1995	2000	1998
Sale Price				
\$250,000 and Under	12,022	0	8,259	26
\$250,001 - \$500,000	4,000	0	2,596	23
\$500,001 - \$1 million	2,631	4	1,402	42
\$1,000,001 - \$2 million	1,636	9	596	97
\$2,000,001 - \$5 million	1,658	76	252	317
\$5,000,001 - \$10 million	1,236	104	45	494
\$10,000,001 - \$20 million	1,257	211	12	803
\$20,000,001 - \$50 million	1,504	476	2	1,685
\$50,000,001 - \$100 million	897	498	0	1,531
\$100,000,001- \$500 million	1,021	1,224	0	3,227
Over \$500,000,001	391	1,260	0	3,085
Total	28,253	3,862	13,168	11,330

Last update 12/27/2017

BIZCOMPS Sale Price = Actual Sale Price plus transferred inventory | Pratt's Stats Sale Price = Total Consideration Paid plus Interest-Bearing Liabilities Assumed = MVIC = Market Value of Invested Capital | Mergerstat/BVR Control Premium Study Sale Price = The aggregate purchase price given to shareholders of the target company's common stock by the acquiring company. This may not represent 100% of the company value.

Sources:

BIZCOMPS (Las Vegas: BIZCOMPS) | Pratt's Stats (Portland, OR: Business Valuation Resources, LLC) | Mergerstat/BVR Control Premium Study (Santa Monica: FactSet Mergerstat LLC)

Deal & Market Data Details

Discounts & Premium Databases (Sorted by Revenue)

	The Stout Restricted Stock Study (formerly FMV Restricted Stock Study)	Mergerstat/BVR Control Premium Study	Valuation Advisors Lack of Marketability Discount Study
Type of Data	Lack of Marketability Discount	Control Premium and Minority Discount	Lack of Marketability Discount
Data Fields per Transaction	60	57	18
Birth Year of Database	2001	1998	2002
Earliest Transaction Year	1980	1998	1985
Revenue			
\$0 - \$10 million	328	1,282	4,234
\$10,000,001 - \$20 million	95	858	1,357
\$20,000,001 - \$50 million	140	1,689	2,380
\$50,000,001 - \$100 million	85	1,624	2,063
\$100,000,001 - \$500 million	110	3,290	2,590
Over \$500,000,001	26	2,577	1,038
Total	784	11,320	13,662

Last update 12/27/2017

Sources:

Mergerstat/BVR Control Premium Study (Santa Monica: FactSet Mergerstat LLC)

The Stout Restricted Stock Study (formerly FMV Restricted Stock Study)

Valuation Advisors Lack of Marketability Discount Study (Buffalo: Valuation Advisors, LLC)