

Deal & Market Data Details

Guideline Company Databases (Private & Public - Sorted by Sale Price)

	DealStats		BIZCOMPS		Mergerstat/BVR Control Premium Study	
Sold Company Type	Private	Public	Private	Public	Private	Public
Data Fields per Transaction	164	164	21	57		
Birth Year of Database	1996	1996	1990	1998		
Earliest Transaction Year	1990	1995	2000	1998		
Sale Price						
\$250,000 and Under	12,926	0	7,713	28		
\$250,001 - \$500,000	4,349	0	2,486	24		
\$500,001 - \$1 million	2,871	4	1,333	45		
\$1,000,001 - \$2 million	1,764	9	553	101		
\$2,000,001 - \$5 million	1,752	76	275	323		
\$5,000,001 - \$10 million	1,274	106	47	509		
\$10,000,001 - \$20 million	1,287	219	13	825		
\$20,000,001 - \$50 million	1,541	496	2	1,743		
\$50,000,001 - \$100 million	934	511	0	1,570		
\$100,000,001 - \$500 million	1,088	1,278	0	3,321		
Over \$500,000,001	434	1,339	0	3,207		
Total	30,220	4,038	12,422	11,696		

Last Update: October 10, 2018

BIZCOMPS Sale Price = Actual Sale Price plus transferred inventory

DealStats Sale Price = Total Consideration Paid plus Interest-Bearing Liabilities Assumed = MVIC = Market Value of Invested Capital

Mergerstat/BVR Control Premium Study Sale Price = The aggregate purchase price given to shareholders of the target company's common stock by the acquiring company. This may not represent 100% of the company value.

Sources:

BIZCOMPS (Las Vegas: BIZCOMPS)

DealStats (Portland, OR: Business Valuation Resources, LLC)

Mergerstat/BVR Control Premium Study (Santa Monica: FactSet Mergerstat LLC)

Deal & Market Data Details

Discounts & Premium Databases (Sorted by Revenue)

	The Stout Restricted Stock Study (formerly FMV Restricted Stock Study)	Mergerstat/BVR Control Premium Study	Valuation Advisors Lack of Marketability Discount Study
Type of Data	Lack of Marketability Discount	Control Premium and Minority Discount	Lack of Marketability Discount
Data Fields per Transaction	60	57	18
Birth Year of Database	2001	1998	2002
Earliest Transaction Year	1980	1998	1985
Revenue			
\$0 - \$10 million	331	1,327	4,566
\$10,000,001 - \$20 million	95	895	1,372
\$20,000,001 - \$50 million	141	1,742	2,461
\$50,000,001 - \$100 million	85	1,674	2,111
\$100,000,001 - \$500 million	111	3,400	2,830
Over \$500,000,001	26	2,658	1,137
Total	789	11,696	14,477

Last Update: October 10, 2018

Sources:

Mergerstat/BVR Control Premium Study (Santa Monica: FactSet Mergerstat LLC)

Stout Restricted Stock Study (formerly FMV Restricted Stock Study)

Valuation Advisors Lack of Marketability Discount Study (Buffalo: Valuation Advisors, LLC)