

Deal & Market Data Details

Guideline Company Databases (Private & Public - Sorted by Sale Price)

Pratt's Stats	Public Stats	BIZCOMPS	Mergerstat/BVR Control Premium Study
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Sold Company Type	Private	Public	Private	Public
Data Fields per Transaction	149	64	21	57
Birth Year of Database	1996	2000	1990	1998
Earliest Transaction Year	1990	1995	2000	1998
Sale Price				
\$250,000 and Under	11,503	0	8,259	25
\$250,001 - \$500,000	3,867	0	2,596	21
\$500,001 - \$1 million	2,512	4	1,402	42
\$1,000,001 - \$2 million	1,575	9	596	95
\$2,000,001 - \$5 million	1,629	76	252	310
\$5,000,001 - \$10 million	1,223	103	45	485
\$10,000,001 - \$20 million	1,247	207	12	787
\$20,000,001 - \$50 million	1,496	476	2	1,647
\$50,000,001 - \$100 million	889	495	0	1,493
\$100,000,001 - \$500 million	1,003	1,218	0	3,153
Over \$500,000,001	372	1,235	0	3,001
Total	27,316	3,823	13,168	11,059

Last update 7/17/2017

BIZCOMPS Sale Price = Actual Sale Price plus transferred inventory | Pratt's Stats Sale Price = Total Consideration Paid plus Interest-Bearing Liabilities Assumed = MVIC = Market Value of Invested Capital | Mergerstat/BVR Control Premium Study Sale Price = The aggregate purchase price given to shareholders of the target company's common stock by the acquiring company. This may not represent 100% of the company value.

Sources:
BIZCOMPS (Las Vegas: BIZCOMPS) | Pratt's Stats (Portland, OR: Business Valuation Resources, LLC) | Mergerstat/BVR Control Premium Study (Santa Monica: FactSet Mergerstat LLC)

Deal & Market Data Details

Discounts & Premium Databases (Sorted by Revenue)

	The Stout Restricted Stock Study (formerly FMV Restricted Stock Study)	Mergerstat/BVR Control Premium Study	Valuation Advisors Lack of Marketability Discount Study
Type of Data	Lack of Marketability Discount	Control Premium and Minority Discount	Lack of Marketability Discount
Data Fields per Transaction	60	57	18
Birth Year of Database	2001	1998	2002
Earliest Transaction Year	1980	1998	1985
Revenue			
\$0 - \$10 million	328	1,257	4,111
\$10,000,001 - \$20 million	95	832	1,346
\$20,000,001 - \$50 million	140	1,655	2,341
\$50,000,001 - \$100 million	85	1,582	2,027
\$100,000,001 - \$500 million	110	3,216	2,481
Over \$500,000,001	26	2,507	1009
Total	784	11,049	13,315

Last update 7/17/2017

Sources:

Mergerstat/BVR Control Premium Study (Santa Monica: FactSet Mergerstat LLC)

The Stout Restricted Stock Study (formerly FMV Restricted Stock Study)

Valuation Advisors Lack of Marketability Discount Study (Buffalo: Valuation Advisors, LLC)