

# Deal & Market Data Details

## Guideline Company Databases (Private & Public - Sorted by Sale Price)

	Pratt's Stats	Public Stats	BIZCOMPS	Mergerstat/BVR Control Premium Study
<b>Sold Company Type</b>	<b>Private</b>	<b>Public</b>	<b>Private</b>	<b>Public</b>
Data Fields per Transaction	149	64	21	57
Birth Year of Database	1996	2000	1990	1998
Earliest Transaction Year	1990	1995	2000	1998
<b>Sale Price</b>				
\$250,000 and Under	12,413	0	7,713	27
\$250,001 - \$500,000	4,197	0	2,486	23
\$500,001 - \$1 million	2,769	4	1,333	43
\$1,000,001 - \$2 million	1,700	9	553	99
\$2,000,001 - \$5 million	1,717	76	275	318
\$5,000,001 - \$10 million	1,258	107	47	497
\$10,000,001 - \$20 million	1,281	219	13	810
\$20,000,001 - \$50 million	1,536	492	2	1,706
\$50,000,001 - \$100 million	931	509	0	1,549
\$100,000,001 - \$500 million	1,083	1,265	0	3,260
Over \$500,000,001	426	1,321	0	3,130
<b>Total</b>	<b>29,311</b>	<b>4,002</b>	<b>12,422</b>	<b>11,462</b>

### Last update 6/4/2018

BIZCOMPS Sale Price = Actual Sale Price plus transferred inventory | Pratt's Stats Sale Price = Total Consideration Paid plus Interest-Bearing Liabilities Assumed = MVIC = Market Value of Invested Capital | Mergerstat/BVR Control Premium Study Sale Price = The aggregate purchase price given to shareholders of the target company's common stock by the acquiring company. This may not represent 100% of the company value.

### Sources:

BIZCOMPS (Las Vegas: BIZCOMPS) | Pratt's Stats (Portland, OR: Business Valuation Resources, LLC) | Mergerstat/BVR Control Premium Study (Santa Monica: FactSet Mergerstat LLC)

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## Discounts & Premium Databases (Sorted by Revenue)

	The Stout Restricted Stock Study (formerly FMV Restricted Stock Study)	Mergerstat/BVR Control Premium Study	Valuation Advisors Lack of Marketability Discount Study
Type of Data	Lack of Marketability Discount	Control Premium and Minority Discount	Lack of Marketability Discount
Data Fields per Transaction	60	57	18
Birth Year of Database	2001	1998	2002
Earliest Transaction Year	1980	1998	1985
<b>Revenue</b>			
\$0 - \$10 million	315	1,305	4,349
\$10,000,001 - \$20 million	89	870	1,372
\$20,000,001 - \$50 million	132	1,715	2,405
\$50,000,001 - \$100 million	81	1,641	2,087
\$100,000,001 - \$500 million	101	3,327	2,699
Over \$500,000,001	26	2,604	1,099
<b>Total</b>	<b>744</b>	<b>11,462</b>	<b>14,011</b>

Last update 6/4/18

**Sources:**

Mergerstat/BVR Control Premium Study (Santa Monica: FactSet Mergerstat LLC)

The Stout Restricted Stock Study (formerly FMV Restricted Stock Study)

Valuation Advisors Lack of Marketability Discount Study (Buffalo: Valuation Advisors, LLC)