A BVR Special Report

Excerpt from

How to Write Bulletproof Valuation Reports
Tips From the Experts
How to Write Bulletproof Valuation Reports:
Tips From the Experts
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Introduction

How to write a business valuation report may seem an unlikely subject. However, several current trends reflect confusion in this area and make it surprisingly relevant. Should an appraiser ever write a calculation report? If so, when is it appropriate? How can appraisers write reports that are cost-effective and timely while still exercising proper due diligence? Appraisers know they need to comply with the professional standards their designation mandates, but how often do they review the applicable standards?

*How to Write Bulletproof Valuation Reports: Tips From the Experts* brings business appraisers up to date on the current thinking and best practices involved in report writing. This study is divided into four distinct sections:

- Calculation reports;
- Style and tips and report writing formats;
- Case digests; and
- An appendix that lists additional resources, such as where to find sample reports.

The chapters found in these sections address current questions appraisers have, such as: Should an appraiser use a calculation report in a litigated setting? How can appraisers write credible and effective valuation reports that are user friendly? What are the unique requirements for preparing and submitting written and oral testimony for litigation and deposition? Can a calculation report serve as an opinion of value? What are the differences in report writing standards, and do I need to comply with more than one set of standards?

I encourage appraisers to read this special report. It is easy to get caught up in report writing habits and to think we know exactly what the standards say. Refresh your thinking and practices with the knowledge these experts are sharing.

Mark Hanson, CPA, CVA, ABV
Shareholder, Schenck SC
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- ktMINE Royalty Rate Data & License Agreements
- First Research Industry & State Profiles
- Butler Pinkerton Calculator™ Total Cost of Equity and Public Company Specific Risk Calculator™
- Mergerstat® Review & Mergerstat Review Monthly
- Risk Premium Calculator
- Valuation Handbook - Guide to Cost of Capital
- BizMiner Industry Financial Reports
- PitchBook Guideline Public Company Comps Tool

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