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BVR publishes definitive guide to 409A valuations

Portland, OR – January 21, 2010: Business Valuation Resources, LLC (BVR) has just published a new book to help appraisers with tricky valuations related to Internal Revenue Code 409A. Written by leading expert Neil Beaton CPA/ABV, CFA, ASA (Grant Thornton), this publication fills the need for straightforward approaches to these unique valuations. “There are many complexities involved in performing such valuations,” Beaton said. “This book helps readers gain an understanding of the valuation and allocation principles associated with these engagements.”

This book builds on the work of the joint SEC/AICPA task force, which was originally formed to address the practice of issuing low-priced (“cheap”) stock options prior to a company’s IPO. Since the publication of the task force’s findings, the techniques for 409A valuations have been vetted and refined. “While this book doesn’t cover or address all the new ideas that have cropped up, it provides a good foundation for readers to perform the most common 409A valuations over a wide variety of economic conditions,” Beaton said.

BVR’s publishing mission is to provide best-in-class tools for business valuation experts, attorneys, CFOs as well as M&A professionals. “This book will be an indispensable resource for stakeholders in an early stage company valuation,” said Lucretia Lyons, President of BVR.

To order, go to: www.bvresources.com/409A or call 503-291-7963. For a review copy, contact Colin Murcay at colinm@bvresources.com or 503-291-7963 x 117.

About Business Valuation Resources, LLC (BVR)

Every top business valuation firm depends on BVR for authoritative market data, continuing professional education, and expert opinion. Our customers include business appraisers, certified public accountants, merger and acquisition professionals, business brokers, lawyers and judges, private equity and venture capitalists, owners, CFOs, and many others. Visit www.bvresources.com to learn more.

About Neil J. Beaton

As Partner in Charge of Grant Thornton LLP’s Valuation Services Group, Mr. Beaton specializes in the valuation of public and privately-held businesses and intangible assets for purposes of litigation support (marriage dissolutions, lost profits claims and others), acquisitions, sales, buy-sell agreements, ESOPs, incentive stock options, and estate planning and taxation. He performs economic analysis for personal injury claims, wrongful termination and wrongful death actions. Mr. Beaton holds a Master of Business Administration in Finance from National University and a Bachelor of Arts Degree in Economics from Stanford University.

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