



MEDIAN REVENUE

\$100,000 TO \$999,999

\$1,000,000 TO \$9,999,999

\$10,000,000 TO \$99,999,999

MEDIAN SALE PRICE

\$1,000,000 TO \$10,000,000

\$100,000 TO \$999,999

UP TO \$99,999

HOW TO READ THIS CHART

PREMIUM Companies in industries that appear above the diagonal line sell at a premium to annual revenue.

DISCOUNT Companies that fall below the line sell at a discount to annual revenue.

CHEAP The least expensive industries are in the lower left region.

EXPENSIVE The priciest industries can be found in the chart's upper right region.

SALE PRICE TO EARNINGS RATIO

The size of the bubbles represents the ratio of the business's sale price (Median Value of Invested Capital, or MVIC) to its profits (Earnings Before Interest and Taxes, or EBIT).

- 100:1
- 40:1
- 20:1
- 10:1
- 5:1

- SECTORS**
- Agriculture, Forestry, and Fishing
 - Construction
 - Finance, Insurance, and Real Estate
 - Manufacturing
 - Mining
 - Retail Trade
 - Services
 - Transportation, Communications, Electric, Gas, and Sanitary Services
 - Wholesale Trade

Highlighted circles represent the median data for an entire sector.

100,000,000
90,000,000
80,000,000
70,000,000
60,000,000
50,000,000
40,000,000
30,000,000
20,000,000
10,000,000
9,000,000
8,000,000
7,000,000
6,000,000
5,000,000
4,000,000
3,000,000
2,000,000
1,000,000
900,000
800,000
700,000
600,000
500,000
400,000
300,000
200,000
100,000
90,000
80,000
70,000
60,000
50,000