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Evaluating Commonly-used Data Sources for Executive Compensation

(# For most accurate/pertinent info, be sure to examine actual current product version(s) that you use & to confirm currentness of actual data sources & classifications)

Commonly Used Data:

Source(s) of Data:	Data Can Be Accessed/Classified by:	Service/Product Name
Primarily Data from Exec. Positions in Larger Entities:		
A. Various, including EDGAR (SIC), Ind'y. & Public Surveys & private (ERI) surveys, **aggregated**. **B.** Above (A.), + Actual 990's	**A.** Pos'n Title, Val'n. Date, Loc'n. & entity's size, S **B.** Pos'n Title, Val'n. Date & entity's SIC/NAICS, Location, & Size (e.g., Revenues)	**A. Executive Compensation Assessor &** **B. (NotForProfit) Compensation Comparables Assessor & Survey*** by ERI (Economic Resource Institute) '@ **www.erieri.com** * this NFPr-oriented product Only Available in Demo form @ ERI website
Primarily, SEC (EDGAR)	Various	**Equilar - (Exec. & Directors' Comps'n. Data Only)** **www.equilar.com/**
Primarily Data Regarding Exec. Comps'n. in Smaller Entities:		
"Data collected from 33 different data sources"	SIC	**Integra - http://www.integrainfo.com/** **(Appears to be similar to RMA (Comps'n $/% for "all officers"???)**
Primarily from Credit Grantors(Banks/Ler	SIC/NAICS, $Assets & $ Revenues	**RMA (Risk Management Ass'n.) @ www.rmahq.org** **(Only shows Officers' Comp. % for all officers-no spec. for which/ how many?)**
From 1,500 "geographically dispersed" US CPA firms	About 70-75 business types, classified by Retail, Whsl'e, Services, Contractors, Prof'l. & Mfg'rs.	**Financial Studies of the Small Business** **203 Ave. A N.W. Suite 202 Winter Haven, FL 33881** **(Similar to RMA/Integra, but some even smaller businesses)**
Old US Income Tax Returns	SIC/NAICS, $Assets & $ Revenues	**Almanac of Business & Industrial Ratios (Leo Troy)** **(Available @ Bookstores & on E-Bay)**
Variable as to data/sources and re: Entity Size/Comp'tve Environment (e.g., Location/Demographics):		
Various	Various	**Industry/Assoc'n. -based Data on Exec Comp.**

Some Other Potential Excomp Data Sources (not analyzed as to above classifications):

(# This data already included in ERI's Exec Comp Assessor product)	**Officer Compensation Report**	**www.aspenpublishers.com**
(# This data already included in ERI's Exec Comp Assessor product)	**Executive Compensation Survey**	**www.nibm.net**
(# This data already included in ERI's Exec Comp Assessor product)	**eComp Exec Comp Database**	**www.ecomponline.com**

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